

ARTICLES OF INCORPORATION

Of

MICRO-WORLD AGRICULTURAL, HEALTH & EDUCATIONAL ORGANIZATION (MWAHEO)

Article 1:

The name of this corporation is Micro-World Agricultural, Health & Educational Organization (MWAHEO).

Article 2:

The name and address of the registered agent and registered office of this corporation are:

Sam Labi (MWAHEO). 20401 12th Avenue Court East, Spanaway, WA 98387, USA

Article 3:

The specific purpose of this corporation is to collaborate and partner with rural schools and communities of the West African nation of Ghana to provide agricultural, health, and educational supplies and needs. The corporation is organized and operated exclusively for agricultural, health, educational, and charitable purposes within the meaning of 501C3 of the Internal Revenue Code.

Article 4.

The number of initial directors of this cooperation shall be 5 and the names and addresses of the initial Directors are as follows:

Sam Labi (President): 20401 12th Avenue Court East, Spanaway, WA 98387, USA

Article 5:

The names and addresses of the incorporators of this corporation are:

FORM 1023: BELIEVE IT & ACHIEVE IT

MICRO-WORLD AGRIC, HEALTH & EDUCATIONAL ORGANIZATION (MWAHEO))

A WASHINGTON STATE CERTIFIED CORPORATION: EIN # 26-207-2985: UBI # 602-806-399

PERSONNEL

Chief Sam Labi:

President (Chieftaincy)

20401 12th Avenue Court East, Spanaway, Washington 98387 USA sk2104labi@gmail.com Cell: 206-250-9951 Home: 253-375-7270

Samuel Zibiri (Senior Advocate of Nigeria (SAN)

Board of Director (Legal)

El-Shaddai Chambers, Plot 2234, Road 4, Apo Resettlement, Federal Capital Territory, Abuja, Nigeria

zibirichambers@yahoo.co.uk 0234-807-562-4010; 0234-803-314-0333

Engineer & Dr. Emmanuel A. Gyamera:

Board of Directors, (Science and Technical

Operations)

No. 1 Gyam Avenue, Univ. of Cape Coast, egyamera@ucc.edu.gh 233-244-521-145 GHANA

Daisy Tan 106Punggol Field Road #11-56, Singapore

Board of Directors,

(International Relations)

+65 857-17-327, Singapore, **Malaysia 823106**

Dr. Peter Amah: University of Washington pamah2@gmail.com 206-334-5322 USA (**Board of**

Director, Budgeting)

Professor Joe Manu: jmaduening@yahoo.co.uk 233-243-669-088

Other Officers

Emmanuel Boating Army Major: GHANA 233-256-134

Manager (**Health and Safety**)

Frimpong Boateng: c/o Munerat E. Abban, T. I. Ahmediya school, P. O. Box 95, Dunkwa-on-Offin, Central Region, Ghana:

nana198627@gmail.com 233-248-374-320 **Technical Advisor and Field Manager (Agric-Sector)**
Ghana.

Andrews Koutanyi: andrews@terra.com.gh 233-540-563-664 **Technical Advisor and Field Manager, Ghana**

Francis Monnie: GM135-448 Oyarefa Behind Goodness Filling Station; **Box LG396, Legon, Ghana**
francis@growforme.com 233-207-946-144 **Manager, Farming and Technical operation**

Article 6:

The period of duration of this corporation is perpetual.

Article 7:

As stated in the bylaws of this cooperation.

Article 8

Additional Provisions: The property of this cooperation is irrevocably dedicated to agricultural, health, educational, and charitable purposes. Upon dissolution or winding up of the corporation, its assets remaining after payment, or provision for payment, of all debts and liabilities of this cooperation, shall be distributed to a nonprofit fund, foundation, or corporation, which is organized and operated exclusively for agricultural, health, educational and charitable purposes and which has established its tax-exempt status under section 501C3 of the Internal Revenue Code.

No substantial part of the activities of this cooperation should consist of carrying on propaganda or otherwise attempting to influence legislation (except as otherwise provided by section 501H of the internal revenue code), and this cooperation shall not participate in, or intervene in (including the publishing or distribution of statements), any political campaign on behalf of, any candidate for public office.

No part of the net earnings of this corporation inure to the benefit of or be distributable to, its members, directors, or officers, except that this corporation shall be authorized and empowered to pay reasonable compensation for services rendered and to make payments and distributions in furtherance of the purposes outlined in these articles.

Notwithstanding any other provision of these articles, this corporation shall not carry on any of the activities not permitted to be carried on 1. by a corporation exempt from federal income tax under section 501C3 of the Internal Revenue Code or 2. by a corporate contribution to which are deductible under section 170 C 2 of the Internal Revenue Code.

The undersigned incorporators hereby declare under penalty of perjury that the statements made in the foregoing articles of incorporation are true.

WHO AM I?

My name is, Chief Labi. I am currently a high school counselor, with the Seattle Public Schools (SPS). This is my thirtieth year with SPS. I retire in June of 2023. I am originally from West Africa and became a Traditional Chief in an area in Ghana in 2008. *(See Glossary Pictures)*

WHAT PIQUED MY INTEREST? CREDIT TO STUDENT POWER

While a high school counselor at Garfield High School, I joined a group of staff and students on a trip to my village. We stayed in a boarding school in my area teaming up with our Ghanaian counterparts in working together, eating together, and touring places together. We sent refurbished computers to Boamponsem Secondary Technical school (BAST), a boarding high school in the central region of Ghana. Students from my school had taken ten trips to Ghana on various humanitarian missions. We have bonded with students in Ghana and wish to continue on an even bigger mission of improving agriculture in my area of Ghana. Until our students opened my eyes to the incredible opportunities and benefits, we could derive from the proper use of the lands, the idea had occupied a low priority in my mind *(See Glossary Pictures)*

WHAT DO I HAVE AND PLAN TO DO?

I have been fortunate to oversee pieces of land with a combined area of 15 square miles in Ghana, West Africa. I am taking advantage of my retirement next year to settle semi-permanently in Ghana, to develop these huge lands. As the saying goes, "he who has land, has wealth." One of

the most expensive aspects of business is Land. We have the land waiting to be harnessed. The land is important because it is permanent. Money can vanish but land endures forever.

HOW DO I WANT TO GO ABOUT THIS?

I plan on teaming up with an individual, a group of individuals, an agency, a company, a group of companies, or an entire corporation to develop profitable agricultural products on the lands.

WHERE IS THE PROJECT LOCATED?

The lands are located in five different areas of Ghana. The first one is located approximately twenty-eight miles from Accra, the capital of Ghana.

<u>AREA</u>	<u>SQ. MILES</u>	<u>SQ. ACRES</u>	<u>PROPOSED USE</u>
<u>Dunkwa KDC Proper</u>	<u>3.86</u>	<u>2470.4</u>	<u>Agriculture...or suggestion?</u>
<u>Dunkwa Forest Res.</u>	<u>3.14</u>	<u>2009.6</u>	<u>Medical Research Center with Govt.</u>
<u>Aseseso</u>	<u>2.0</u>	<u>1280.0</u>	<u>Agriculture...or suggestion?</u>
<u>Suhum</u>	<u>2.14</u>	<u>1369.6</u>	<u>Agriculture...or suggestion?</u>
<u>Akwatia</u>	<u>1.60</u>	<u>1024.0</u>	<u>Agriculture...or suggestion?</u>
<u>Others</u>	<u>3.00</u>	<u>1920.0</u>	<u>Agriculture...or suggestion?</u>
<u>TOTAL</u>	<u>15.74</u>	<u>5593.6</u>	<u>All options open</u>

Looking at these huge expanses of land under my control, we could specialize in one or a combination of the following types of agriculture.

My decision to establish a 501C3 Nonprofit is premised on the enthusiasm I see in merging the ideas of my students in America with students from Ghana in a mutually beneficial way. The two countries stand to benefit from each other's endeavors.

Agriculture plays a crucial role in contributing to socio-economic development in many countries. **It is the primary source of employment, livelihood, and food security for the majority of rural people.** In the year 2019, the agricultural sector contributed about 20% to Ghana's gross domestic product (GDP).

PROJECTS

A: A huge Warehouse for the Purchase and Temporary Storage Bags of Cocoa Beans

B: Part of Warehouse A to house a Department for Cocoa Processing either through Chocolate Production or Transforming Cocoa Beans into Cocoa Powder for Export

C: Massive Commercial Cassava and Maize Farming to supplement Liquidity Generation

D: Commercial Para Rubber Plantation harvestable in 4-6 Years.

E: Commercial Pig Farming, Pork Preparation, and Sale

F: Giant Fishponds for Commercial Catfish Farming, Drying, and Marketing

Financing these projects requires financial help via donations. The beneficiaries would be my village community and the students. Opening up the areas would greatly help in relieving the present hardships endured all over the area. It would also introduce western-style agriculture, timeliness, accountability, and trustworthiness. We will be able to help market women with supplies and give scholarships to qualified and deserving students. Besides cultural exchange, American students and their parents can visit Ghana and, in the process, also visit our area and see progress.



KDCLLC.pdf

1. IN WHAT AREA OF THE WORLD DOES YOUR ORGANIZATION WORK?
2. DESCRIBE HOW YOUR ORGANIZATION SERVES THE SPECIFIC IMPOVERISHED COMMUNITIES IT WORKS WITH.
3. WHEN WAS YOUR ORGANIZATION FOUNDED? HOW MANY YEARS HAS YOUR ORGANIZATION WORKED IN THE COMMUNITY THIS PROJECT WILL BE LOCATED?
4. BRIEFLY DESCRIBE THE PROJECT (TYPE, SIZE, LOCATION, NUMBER OF BUILDINGS IF MORE THAN ONE, ESTIMATED BUDGET

5. DESCRIBE HOW THIS PROJECT WILL SERVE THE SPECIFIC COMMUNITY IN WHICH IT WOULD BE BUILT (WHO WILL USE IT, WHO DOES IT BENEFIT, WHAT IS ITS PURPOSE?)

6. TALK ABOUT YOUR RELATIONSHIP WITH THE COMMUNITY AND AUTHORITIES. ARE THERE LOCALS WE CAN WORK WITH TO MAXIMIZE THE USE OF LOCAL RESOURCES?

7. When this project is complete does the organization have the personnel and funding to operate and maintain the added infrastructure?

8. DO YOU ALREADY HAVE FUNDS SET ASIDE FOR THIS PROJECT? IF SO, HOW MUCH? IF NOT, WHAT PORTION OF THE FUNDS WOULD YOU BE ABLE TO RAISE?

9. ARE THERE ANY AVAILABLE CONSTRUCTION DOCUMENTS (PLANS AND /OR SPECIFICATIONS? IF SO, PLEASE ATTACH TO THIS APPLICATION AND LIST WHAT IS AVAILABLE ON THIS QUESTIONNAIRE.

10. LIST OR DESCRIBE ANY OTHER INFORMATION YOU DEEM CRITICAL TO THE SUCCESS OF THIS PROJECT.

“THE ONLY THING NECESSARY FOR THE TRIUMPH OF EVIL IS FOR GOOD MEN TO DO NOTHING”

EDMUND BURKE.

KWASI DONKOR AND COMPANY OF SYNDICATED FARMERS
(KDC)

A SMALL GROUP OF FARMERS DETERMINED TO BE HEARD
GLOBALLY

SUBMITTED TO:

ANY AGENCY OR ORGANIZATION WITH THE HEART AND
WILL TO BE IN PARTNERSHIP IN ANY VIABLE VENTURE IN
GHANA

BY

SAMUEL LABI (NANA AGYEMAN LABI I)

CHIEF, HEAD, AND LEGAL REPRESENTATIVE OF KDC

20401 12TH AVENUE COURT EAST

SPANAWAY WA98387

CELL: 206-250-9951

HOME: 253-375-7270

sk2104labi@gmail.com

slabi@seattleschools.org



KWASI DONKOR & CO

20401 12TH AVE. CT. E.

NANA S. K. AGYEMAN LABI I

Martin Ansah (Gen. Sec.)

Spanaway, WA 98387

HEAD, EXECUTOR & LEGAL REPRESENTATIVE

Tel: 0247-210-263

United States of America

FOR KDC

Frimpong Boateng

Tel: 206-250-9951

KRONTIHENE OF KOTOKYE IN

0203-296-6569

Home: 253-375-7270

ATTI MORKWA TRAD. AREA

Ghana Representatives



CHIEF LABI WITH WIFE AND CHILD



CHIEF LABI WITH FORMER PRESIDENT OF GHANA, HIS EXCELLENCY JOHN J. KUFFUOR



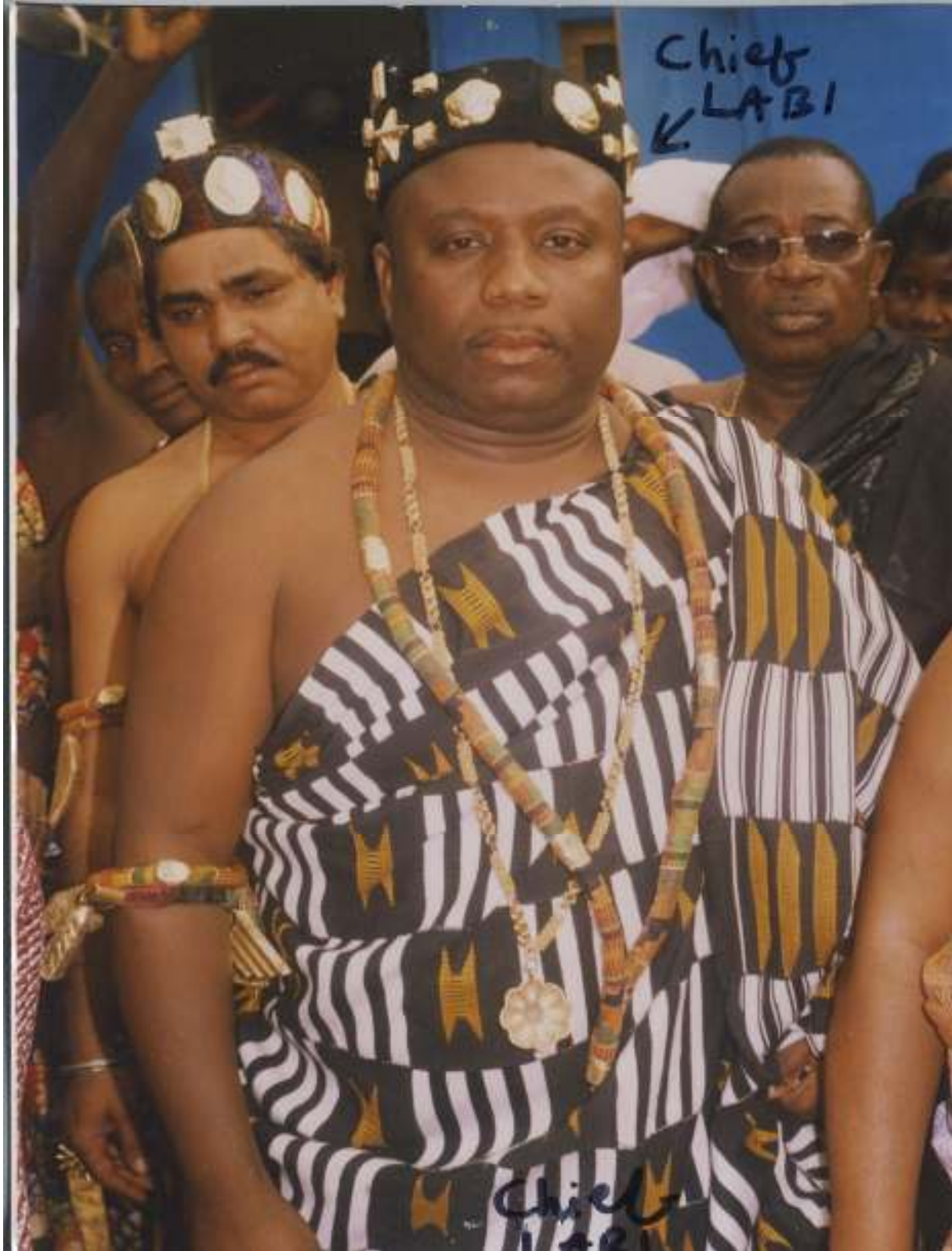
CHIEF LABI WITH FORMER PRESIDENT, HIS EXCELLENCY JOHN DRAMANI MAHAMA



CURRENT PRESIDENT, HIS EXCELLENCY NANA ADDO DANQUAH AKUFO ADDO



DISCUSSING WITH MR. PRESIDENT IN ONE OF HIS WORKING OFFICES IN ACCRA, GHANA IN AUGUST 2016



AT MY INSTALLATION AS CHIEF IN GHANA IN 2008



AT MY MARRIAGE CEREMONY IN SEATTLE



I WAS INVITED BY THE PARAMOUNT CHIEF IN THE NORTHERN REGION WHERE WE MET FORMER PRESIDENT MAHAMA IN A BUSINESS SESSION



IN MY COUNSELOR'S OFFICE AT GARFIELD HIGH SCHOOL



NANA LABI GREETING THE PARAMOUNT CHIEF



US STUDENTS WITH ME IN ONE OF MY VILLAGES



THE PARAMOUNT CHIEF AT 103 YEARS OLD



HUMILITY BEFORE THE PARAMOUNT CHIEF.

COURTESYING BEFORE THE PARAMOUNTCY



ON AN OCCASION IN SEATTLE



AT A FUNERAL LAST YEAR IN GHANA



LET'S MODERNIZE AND CHANGE THIS TRADITIONAL COCOA HARVESTING



MAKING THE ROUNDS INSPECTING COCOA BEANS



KOMO NEWS' AWARD TO 4 OF MY GARFIELD STUDENTS



GO SOUNDERS, TRIPLE WIN



GO SOUNDERS



CONGRATULATIONS SOUNDERS OWNER DREW CAREY



VICTORY AT LAST, OUR BASKETBALL TEAM WON STATE



HUSBAND AND WIFE AT HOME

and the first country visited by ex-President Obama. I was born and raised in Ghana. In 2006, I was enstooled as a traditional Chief and vested with the responsibility of overseeing our ancestral lands, having been sworn in and given documentation associated with the properties. Although I became a US Citizen around the mid ninety's, I travel to Ghana twice a year or as the need arises. Below is a brief description of the properties in question and my burning desire to retire in a year and settle semi-permanently in Ghana to help build any viable venture that might spring therefrom.

Rationale: Recent disasters and untold human and material losses around the world (Australia, the Philippines, Puerto Rico, Sri Lanka, Ukraine, etc., have brought the need for interdependence among countries because we share the same fate.

Properties:

1. Dunkwa (KDC), a **3.86 square mile** tract of land for agriculture located in the Central Region of Ghana. Here, I am thinking of Cocoa, Palm, or Para rubber plantation. My Council of Elders and I are willing to get this project started right away.

2. Dunkwa Forest Reserve, **3.14 square miles** of Forest Reserve to be used as a medical and pharmacological research center to protect flora and fauna.
3. Aseseso, **2 square miles** piece of prime real estate located 29 miles from Accra, the capital of Ghana that could be used for commercial real estate. I am thinking of building a commercial mall and a modern stadium to generate huge revenue.
4. Suhum, **2.14 square miles** of agricultural land in the Eastern Region of Ghana. I have in mind mass production of goats, pigs, turkeys, as well as vegetable and fruit crops for domestic and international sales.
5. Akwatia, **1.6 square miles** of land at Akwatia also in the Eastern Region of Ghana. I am thinking of a factory for the manufacture of liquid fertilizer. I am also open to other ideas as to how to put these lands to effective use.
6. Others: Akorabo, Obetease, Ahyiaeso, Obeng Kwadwo, **a total of 3 square miles** for miscellaneous agricultural vegetable production.

<u>AREA</u>	<u>SO. MILES</u>	<u>SO. ACRES</u>	<u>PROPOSED USE</u>
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TOTAL	15.74	5593.6	All options open

The Beauty of it all:

1. Seventy percent of materials by way of Gravels, Sand, Water, Wood, and Non-Technical Labor are readily procurable
2. Securing necessary Governmental Documents and Paperwork would be much easier because we are adding to the economy
3. Taxes associated with any Agricultural ventures are likely to be less tax-free.
4. Shipments from abroad to Ghana take < or = to 63 days depending on where it was shipped

5. Items like stationery, farm tools, light fixtures, etc. could be obtained at surplus stores or at a great discount.
6. Being Chief and Head of the landed properties provide further easy access
7. As a Ghanaian who knows the inner workings of the country and its government, I foresee no major obstacles
8. I plan to take a year's Sabbatical and stay in Ghana to ensure that I supervise every part of enterprises we might decide to embark on.
9. A Gazette Chief comes with a lot of reverence and privileges in Ghana
10. Speaking, reading, and writing in 4 Ghanaian Language is a bonus
11. Having stayed in Ghana, some West African countries, as well as Europe, have all helped in improving my multicultural skills with the Chieftaincy opening doors and familiarity with customs and traditions.
12. Having lived and worked in America for close to 30 years, I can provide references who will attest to my honesty, dedication, and diligence.

References and relevant proofs:

1. Proof of Ownership
2. Documents regarding the existence of the lands
3. Maps and documents
4. Show each landed area using Google Earth
5. Hold a telephone conference with dignitaries in Ghana authenticating the seriousness of a partnership with you.
6. Arrange a quick visit to Ghana on a reconnaissance mission and upon our return, settle in for brass tasks.

1. <https://www.seattlepi.com/local/article/Garfield-High-students-reach-out-to-Ghana-1264484.php>

The People of Ghana

2. <https://www.google.com/search?q=the+people+of+Ghana&biw=1680&bih=955&tbm=isch&tbo=u&source=univ&sa=X&ved=0ahUKEwjvXuCEo7HMAhU00mMKHZgqDFMQsAQIRg>

Strategic & Tactical Business Plan

For

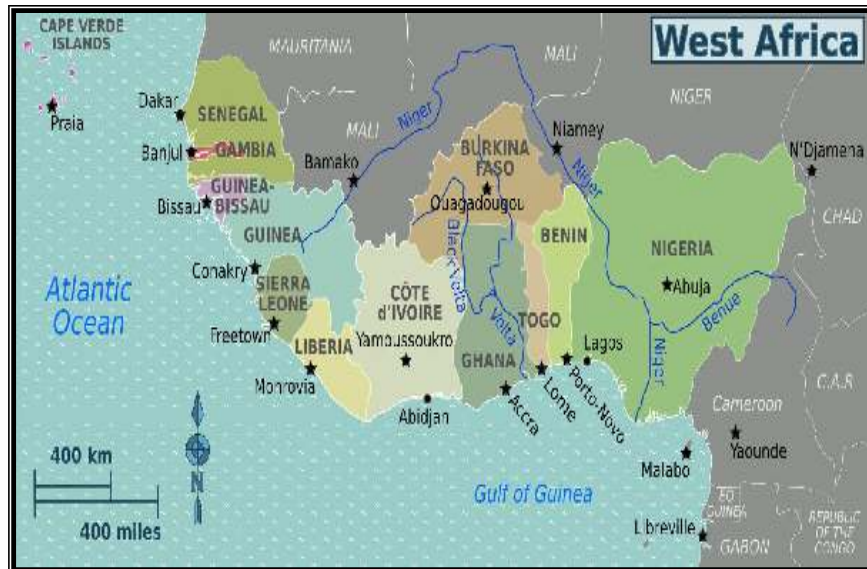
KDC Allied LLC

***“Agricultural Farming Operation Specializing in Catfish Production,
Cassava and Maize Farming, Cocoa Beans Purchase and Sale, Rubber
Production, and Livestock along***

with Producing Natural Agricultural Commodities for

the Needs of a Diverse Clientele”

**1300 SW Campus Drive, #4-1
Federal Way, Washington 98023**



Phone Number: (206) 250-9951

Email Address:

sk2104labi@gmail.com

Outline Editor – Master Outline

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2. Confidentiality Agreement

This agreement is to acknowledge that the information provided by *KDC Allied LLC* in this business plan is unique to this business and confidential; therefore, anyone reading this plan agrees not to disclose any of the information in this business plan without express written permission of *KDC Allied LLC*. It is also acknowledged by the reader of this business plan that the information furnished in this business plan, other than information that is in the public domain, may cause serious harm or damage to *KDC Allied LLC* and will be kept in the strictest confidence.

Upon request, this document is to be immediately returned to *KDC Allied LLC*.

Signature _____

Name (typed or printed) _____

Date _____

This is the business plan for *KDC Allied LLC*. The presentation of this business plan does not imply an offering of securities.

3. EXECUTIVE SUMMARY

There is an opportunity in Ghana, West Africa to open and operate an innovative successful agricultural farming operation that specializes in Catfish Production, Cassava & Maize Farming, Cocoa Beans Purchase and Sale, Rubber Production, From Cocoa Beans to Powder, and Pig/Hog Farming. Nana Agyeman Labi as the Chairman and Executor recognizes this opportunity and has decided to go forward with the new company named *KDC Allied LLC*. The company will penetrate the market in the business of overseeing an independently owned farming operation that produces all-natural agricultural commodities designed to accommodate the needs of a diverse clientele. Nana Agyeman Labi also recognizes the opportunities for an experienced team of knowledgeable personnel who possesses the skills required to ensure that all company operations are performed to exemplary standards. *KDC Allied LLC* will serve its area of business working to make its operations more productive while controlling expenses.



The money required to get the company organized and structured has been provided by Nana Agyeman Labi. To make this company a reality, there will be an amount needed \$2,000,000.00. Nana Agyeman Labi and their partner will be investing \$500,000.00 leaving a balance of \$1,500,000.00, which will come as a loan or Partnership Portion. The money will be allocated to take care of all the requirements including land acquisition, legal matters, licenses, permits, agreements, equipment, supplies, personnel, marketing, and miscellaneous operating expenses.

This business is based on two vital components:

1. Excellent management that has a mastery of choosing the right product and the right service at the right time with a mastery of knowing what its total market is and how to keep gaining a greater share of that market.
2. Providing an excellent product or service that is not only well accepted now but also whose acceptance and use will continue to grow at an accelerated rate into the future.

KDC Allied LLC will coordinate worker productivity with increasing market demand to ensure continued company growth and development. Its approach emphasizes the individual participation of every employee and member of this organization and the total process of building the company to acquire an ever-increasing market share.

By guiding and helping employees with knowledge and awareness, it will build a solid foundation for achieving its most ambitious goals. *KDC Allied LLC* realizes that this is an ideal time to establish its business in this expanding industry and move forward in a steady progression over the next five years.

Some of the highlights of its strategy are here briefly summarized:

- ✓ *KDC Allied LLC* has superior talent and experience in the marketplace.
- ✓ Profitability is assured by its preparation of knowing what the market requirements are present and what they are to be in the next several years.
- ✓ With its strategy and budget in place, sales are expected to multiply rapidly, and the company expects to move in on the leaders in the industry.

3.1 OBJECTIVES

KDC Allied LLC has definite objectives to fulfill its desire to participate and achieve an ever-growing market share of the exciting industry that it is entering. What follows is a summary of the key objectives of *KDC Allied LLC*:

1. Penetrate the market in the business of overseeing a farming operation.
2. Develop employee capabilities to ensure a strong foundation for participation in a rapidly growing company.
3. Increase sales and revenue at a rate no less than 15% per year.

3.2 MISSION STATEMENT

KDC Allied LLC is a company that will strive to excel in the business of overseeing an independently owned farming operation that produces all-natural agricultural commodities designed to accommodate the needs of a diverse clientele. What makes *KDC Allied LLC* different and special is that the company will offer an experienced team of knowledgeable personnel which possess the skills required to ensure that all company operations are performed to exemplary standards.

3.3 KEYS TO SUCCESS

KDC Allied LLC is confident of the following attributes that it demonstrates as keys to its success:

1. Nana Agyeman Labi's ability to recognize and define the best course of action.
2. The consistent raising of productivity.
3. Diligent effort to regularly lower overall cost
4. Recruitment of experienced and talented employees
5. Ability to effectively market what *KDC Allied LLC* provides

4. COMPANY SUMMARY

KDC Allied LLC will begin its operation in 2021. The inspiration for the company was the realization that there is a need for a farming operation that can produce a vast selection of non-genetically modified or enhanced fresh fruit, vegetables, cocoa beans, poultry, and livestock that does not rely heavily on insecticides, pesticides, and chemical fertilizers. The company will be headquartered in Ghana, West Africa.

4.1 COMPANY OWNERSHIP

KDC Allied LLC is set up as a Limited Liability Company. The ownership is held by Nana Agyeman Labi and the Council of Elders, which holds 100%. All questions relative to ownership should be directed to *KDC Allied LLC*.

4.2 COMPANY HISTORY

KDC Allied LLC is proud of the accomplishments of the people that have made up this company. *KDC Allied LLC* is particularly proud of the fact that we possess a dedicated management team that demonstrates

honesty, integrity, and professionalism in all aspects of operations. The company is also particularly proud of the fact that all our associates are carefully prescreened to ensure the highest standard of quality and we consistently strive to provide a superior level of service designed to exceed the expectations of our clients.

4.3 START-UP SUMMARY

The money required to get the company organized and structured has been provided by Nana Agyeman Labi. To make this company a reality, there will be an amount needed \$15,000,000.00. Nana Agyeman Labi and their partner will be investing \$5,000,000.00 leaving a balance of \$10,000,000.00, which will come as a loan. The money will be allocated to take care of all the requirements including land acquisition, legal matters, licenses, permits, agreements, equipment, supplies, personnel, marketing, and miscellaneous operating expenses.

4.4 COMPANY LOCATIONS AND PREMISES

KDC Allied LLC will maintain its headquarters where its management staff will be in Ghana, West Africa. At no time will management allow a situation to exist where the company is supporting locations or premises that are not essential to the most effective operation of the company.

5. PRODUCT DESCRIPTION

KDC Allied LLC is proud of its main product line and the features and benefits that make up its attractiveness to this ever-growing market.

The key features and benefits of its core products to its customers include that all our products are fresh and healthy compared to conventionally grown produce. In addition, our products come in different varieties featuring different a vast selection of non-genetically modified or enhanced fresh fruit, vegetables, cocoa beans, poultry, and livestock that do not contain insecticides, pesticides, and chemical fertilizers. Some of the strengths and capabilities of its core products as it pertains to shelf life, durability, and availability include that we provide an affordable selection of non-genetically modified agricultural commodities designed to accommodate the needs of a diverse clientele.

5.1 SERVICE DESCRIPTION

KDC Allied LLC is proud of its main service line and the features and benefits that make up its attractiveness to this ever-growing market. The primary features and benefits of its main service to its customers include

that we maintain an efficient and reliable operation designed to streamline the harvesting process and expedite product delivery to our customers. Some of the strengths and capabilities of its main service as it pertains to the potential market, ease of administration and availability include that we provide an experienced team of knowledgeable personnel who possesses the skills required to ensure that all company operations are performed to exemplary standards.

5.2 COMPETITIVE COMPARISON

KDC Allied LLC has done extensive research and investigation of all the aspects of the competitiveness of the existing market in which it will be participating. *KDC Allied LLC* management team is fully aware of the major competitors who include:

- Government Subsidized Farms
- Other Farming Operations

KDC Allied LLC recognizes these major competitors as a prime focus because they have been evaluated using the criteria of price and value given. This company specifically knows that the advantages that it has over its competition include that *KDC Allied LLC* provides a superior level of service designed to exceed the expectations of our clients. This study of its competition has given the company an understanding of the effects of regulatory agencies, business share, pricing strategies, cut-throat, or permissive posturing, as well as the strengths and weaknesses of the management teams who head up the companies that make up the competition.

5.3 SALES LITERATURE

KDC Allied LLC is prepared to highlight all the most important benefits and features in a packet of sales literature. This information will present a compelling point of view as well as a detailed explanation of why the consumer should exchange their hard-earned dollars for the company's essential products and services. The sales literature will be complete in every way and will answer the questions of who, what, why, when, and where of what the company is presenting.

5.4 SOURCING AND FULFILLMENT

KDC Allied LLC is prepared in the preparation for ease and completion of fulfillment requirements. All aspects of fulfillment have been considered, evaluated, and highlighted to assure both customers and pertinent employees that fulfillment will never be a major concern.

5.5 TECHNOLOGY

KDC Allied LLC has positioned itself in a way to take full advantage of all the technology available for its particular industry. Management has determined that when necessary that state of the art software and appropriate hardware will be implemented to assist all employees in gaining maximum productivity. In particular, the company will be utilizing accounting procedures both off-line and online to monitor weekly, monthly, quarterly, and annual results of all aspects of operations.

5.6 FUTURE PRODUCTS AND FUTURE SERVICES

KDC Allied LLC is currently using its experience and talent to position itself in future markets with the appropriate future products and future services. Its current product and service lines, which include the production of all-natural agricultural commodities designed to accommodate the needs of a diverse clientele, are sufficient in today's demanding market and will fare very well in future years as well. In addition to this, the company is developing enhancements as well as creating new products and services to keep its position in the marketplace ever expanding.

6.0 MARKET ANALYSIS SUMMARY

KDC Allied LLC has done an exhaustive study of the state of its industry, which is one of the most exciting industries in Ghana. It presents an ever-increasing market, an extremely healthy bottom line, and excellent growth opportunities. The outside world demands a farming operation with a dedicated management team that possesses an extensive amount of industry knowledge and experience. *KDC Allied LLC* has all this to offer, and its management team will keep its finger on the pulse of market demands. This industry is filling the needs of the consumer by performing an essential service that contributes directly to the stability of the nation's economy through the creation of jobs and economic stimulus. *KDC Allied LLC*, therefore, fits perfectly for meeting the demands of its industry.

6.1 MARKET SEGMENTATION

KDC Allied LLC is very much aware of the importance of market analysis as it pertains to market segmentation. At the current time management feels that in relationship to market segmentation the market for *KDC Allied LLC* is exceptionally large and growing. The reason for this conclusion about market segmentation is after careful study of its current and potential customer base.

The company strongly feels that the market requires a farming operation with a resolute management team that possesses an extensive amount of industry knowledge and experience. By offering a vast selection of non-genetically modified or enhanced fish, eggs, fruit, and vegetables

that do not contain insecticides, pesticides, and chemical fertilizers, *KDC Allied LLC* should be able to capture its market.

6.2 TARGET MARKET AND SEGMENT STRATEGY

KDC Allied LLC aims to understand every reason a consumer buys a particular product or service. In its total analysis, there is a study of everything that affects a person's behavior, their cultural background, economic status, national background, as well as all factors that relate to their behavior. *KDC Allied LLC* strives to target that segment of the market that is in the ideal position to need its service, afford its service, and be able to act on buying its service immediately. This company is always able to determine these results from such sources as existing customers, suppliers, bankers, trade groups, chamber of commerce, and industry trade journals.

6.2.1 MARKET NEEDS

KDC Allied LLC evaluates its market primarily from the standpoint of the needs of the individual consumer. This can be overly complex. This company understands and appreciates what a particular product does. This can be a very varied thing. *KDC Allied LLC* knows that the needs of its consumers regarding what it offers are primarily because we possess the right tools and technology to remain at the forefront of success in today's competitive marketplace. *KDC Allied LLC* understands that to master this area its management team needs to constantly be tapping into those sources of information that reveal the true motivations of the consumer.

6.2.2 MARKET TRENDS

KDC Allied LLC is noticeably confident and excited about the timing of the business in its industry. It is the company's position that this is the ideal time to be on the move in this ever-growing market. Evaluating varied factors and events that make up a particular pattern in identifying all aspects of that pattern secures them in an enviable position of providing what is needed in the marketplace at this time. The company is always watching the big picture and continues to monitor any pattern or trend daily.

6.2.3 MARKET GROWTH

KDC Allied LLC recognizes that it is participating in an exceptionally large industry with a great growth rate. Its projected growth will be set at a rate greater than the industry average. *KDC Allied LLC's* implementation of its business strategy will lend itself to the fast-paced development and dominance of a significant market share.

The company has determined the growth of its market based on an ever-increasing customer base, and dollar volume base as well.

6.3 INDUSTRY & BUSINESS ANALYSIS

KDC Allied LLC knows that finally, it can only do well if overall sales are there, and expenses are capped at a reasonable level. Its position in this industry is that the other companies do some of the things correctly but not as many as it feels that it can do to become a market leader. For example, it has been found that some of the other companies have higher prices, limited operating hours, and substandard personnel who demonstrate a lack of professionalism. *KDC Allied LLC* on the other hand operates in an advantageously different manner as outlined by offering reasonable prices, extended hours of operation, and friendly personnel who provide a professional level of service designed to exceed the expectations of our customers.

6.3.1 INDUSTRY & BUSINESS PARTICIPANTS

Industry and business participants include Government Subsidized Farms and Other Farming Operations. The primary weaknesses are that some of these other companies have higher prices, limited operating hours, and substandard personnel who demonstrate a lack of professionalism. *KDC Allied LLC* on the other hand operates in an advantageously different manner as outlined by offering reasonable prices, extended hours of operation, and friendly personnel who provide a professional level of service designed to exceed the expectations of our customers. This is how *KDC Allied LLC* distinguishes itself.

6.3.2 DISTRIBUTING A PRODUCT & SERVICE

Because of the nature of this business the company has learned that the best places to distribute its products are in local Farmers' Markets. This is because there are many advantages to distributing its products in this way. Those advantages include the fact that the company will generate more revenue.

6.3.3 COMPETITION AND BUYING PATTERNS

KDC Allied LLC is excited about its position against its competition. The management of the company has discovered some innovative and creative ways of acquiring all the components that make up its product line. The need for a low-based cost that transcends to a lower net cost before sale resulting in a greater

profit is what keeps the company at the forefront of continuously competing on a favorable basis. Such things as inventory control, source of components, fast turnover, and production schedules, all contribute to a healthy aspect of competing with other companies.

6.3.4 MAIN COMPETITORS

KDC Allied LLC recognizes the following main competitors that affect its industry. *KDC Allied LLC* has chosen them because of their level of participation, stability, and marketing. The main competitors include:

- Government Subsidized Farms
- Other small individual subsistence Farming Operations

7. STRATEGY AND IMPLEMENTATION

KDC Allied LLC centers its strategy on the premise that the company resonates with the consumer because all our products are fresh and healthy compared to conventionally grown produce originating from government farming operations. Always keeping that in mind, it will constantly focus on productivity being high and of course expenses remaining very modest. *KDC Allied LLC* is diligent in dissecting every aspect of this business to make each component productive and contributive to the goal of a highly profitable relationship with its customers.

7.1 STRATEGY PYRAMID

KDC Allied LLC knows that it is wise to understand the framework from the initial goal back to the essential implementation.



The purpose of the pyramid here is to place at the very top an individual emphasis that is the focus of a strategy for the company, such as the introduction of a new product line. Picture if you will, the next level down the individual actions or tactics necessary to implement the emphasis or strategy. Finally, at the bottom of its pyramid are the individual programs necessary to support all actions that contribute to achieving the emphasis or goal. *KDC Allied LLC* wants to highlight that it is not only adhering to its understanding of the strategy pyramid but that it also monitors everything in the process which leads to a logical whole plan.

7.2 VALUE PROPOSITION

KDC Allied LLC adheres to value-based marketing in its conceptual outlook. The value-based benefits of the company that it strives for consumers to acknowledge include that we provide an affordable selection of non-genetically modified or enhanced fresh fruit, vegetables, cocoa beans, poultry, and livestock that do not contain insecticides, pesticides, and chemical fertilizers. In this way, *KDC Allied LLC* is overly sensitive to the communication of what it is proposing to its customers as well as living up to the promise behind what it does. The company demonstrates that it backs up what it does with a 100% customer satisfaction attitude.

7.3 COMPETITIVE EDGE

KDC Allied LLC is decisive about staying ahead of its competition. The company knows that this is everyday ever re-evaluation of what is going on in its marketplace. Its current key advantages about competitive edge include that we maintain an efficient and reliable operation designed to streamline the harvesting process and expedite product delivery to our customers.

7.4 MARKETING STRATEGY

KDC Allied LLC is aware of all the different choices about marketing strategy. Because of its research and recommendations from management, it has chosen to market what it does through online Internet exposure, community outreach, industry contacts, and word of mouth. It has chosen this strategy because costs are minimal, effectiveness is extremely high and branding recognition is enhanced.

7.4.1 POSITIONING STATEMENT

KDC Allied LLC takes the position that its primary focus of what it does in the marketplace is to create a solid food distribution network to help deliver fresh, high-quality agricultural commodities to people in need throughout the four walls region of Ghana and neighboring ECOWAS countries. This is how *KDC Allied LLC* distinguishes itself in the marketplace.

7.4.2 PRICING STRATEGY

KDC Allied LLC has, after careful consideration, decided to align its pricing at a lower level in comparison to its competition. This fits in perfectly with where the company sees itself positioned in the total marketplace and communication with its customer base as far as getting appropriate value and still maintaining sufficient motivation for high volume.

7.4.3 PROMOTION STRATEGY

The management of *KDC Allied LLC* believes very strongly in press releases to significantly get the word out of the value of what it does. This will always be a focus of its promotion efforts. However, though this is a crucial part, this is only one part of its promotion strategy. Consistently the comp will be promoting what it does through online Internet exposure, community outreach, industry contacts, and word of mouth. This along with all the individual selling efforts of its staff demonstrates a dynamic way for it to build the penetration of what it does in the marketplace.

7.4.4 DISTRIBUTION STRATEGY

KDC Allied LLC focuses on all three aspects of distribution concerns, that is, coverage, control, and costs. These aspects can all be complex. *KDC Allied LLC* is certain that it has made the wisest decision about its coverage and control and cost for its distribution strategy. The coverage and control that it is striving for

are relieved by its various marketing programs. Its cost structure is geared to enhance its distribution based on its positioning in the marketplace.

7.4.5 MARKETING PROGRAMS

KDC Allied LLC knows that its marketing programs need to tell an excellent story that is compelling, detailed, and highlights many of its capabilities. The company knows that its consumers hear its voice loud and clear through every aspect of the company, staff, reputation, and quality control. The company strives to be indispensable to the consumer. Its marketing programs work to identify this company, highlight competitive advantages, show appreciation for customer feedback, take advantage of marketing resources, and demonstrate its knowledge, energy, and enthusiasm.

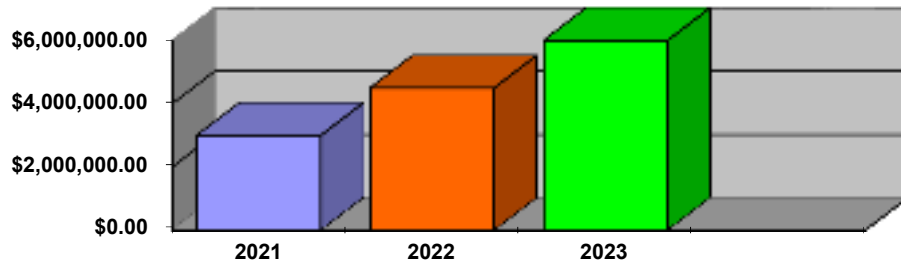
7.5 SALES STRATEGY

As stated earlier, *KDC Allied LLC* is currently focusing its sales strategy on the implementation of marketing programs, which include online Internet exposure, community outreach, industry contacts, and word of mouth.

7.5.1 SALES FORECAST

KDC Allied LLC has developed a method for not only developing its sales forecast but also the ability to stand behind the numbers. The company has determined that based on its distribution resources, competitive advantages, and sound financial analysis it expects to do the following sales over the year 2021: \$3,000,000.00; the next year 2022: \$4,500,000.00; and over the following year 2023: \$6,000,000.00. This company knows that to make its business plan happen, everything has to make sense. The company is grounded in making reasonable assumptions that it feels very confident it can accomplish. Its strategies are state of the art, clear, and precise.

Projected Sales Growth Expected
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■ 2021 \$3,000,000.00 ■ 2022 \$4,500,000.00 ■ 2023 \$6,000,000.00

7.5.2 SALES PROGRAMS

KDC Allied LLC has sales programs that assure that its revenue forecasts are realized completely and on schedule. The persons on its dedicated management team solely responsible for sales performance are Nana Agyeman Labi, Martin Ansah, and Saraphina Labi. To make this the company has set deadlines with amounts as well as budget restrictions for a highly profitable sales program. With its comprehensive marketing program and competitive positioning, *KDC Allied LLC* is confident in concrete terms to see its sales milestones and deadlines become realities.

7.6 STRATEGIC ALLIANCES

KDC Allied LLC is constantly working to build a network of key individuals and companies that work as alliances to accomplish its major strategies. The company management is strongly encouraged to develop relationships with any individuals that may have a favorable relationship with any of its working teams. These alliances are to strengthen and broaden the foundation of the company and the assurance that its market share and profitability will continually increase.

7.7 EXPLAINED MILESTONES

KDC Allied LLC is incredibly pleased with the accomplishments of the company and the participants of the company. The company is enormously proud of its loyal wonderful staff and the staff's dedication to reaching all forecasts and milestones on which the staff sets its course. The goals for the company include securing the capital required to establish the operation, building a solid foundation for future success, and reaching the total sales projected.

8. MANAGEMENT SUMMARY

Management is the core and nucleus of any organization. It is not just personnel and individuals' resume but so much more that encompasses vision, talent, harmony, beliefs, and commitment.

KDC Allied LLC is led by Nana Agyeman Labi, Martin Ansah, Saraphina Labi, and others that might be appointed in specialized technical positions as the key players of the management team who provide all the talent necessary to complete every aspect of this business plan.

8.1 ORGANIZATIONAL STRUCTURE

KDC Allied LLC knows how important the organizational structure is to the success of a company. Each position with this company has a detailed job description as well as a defined relationship to the whole. At the very head of the company is Nana Agyeman Labi. That position holds the title of Chairman/Executive. The other key executives and their positions are Martin Ansah, Project Manager; and Saraphina Labi, Executive Secretary. From other management positions to department heads, the structure of the organization is detailed and complete. Authority is properly positioned to achieve maximum effectiveness of each organizational structure.

8.2 MANAGEMENT TEAM

What follows are the top positions of *KDC Allied LLC*, their names, and a brief description of their qualifications as it pertains to the successful management and development of this company's goals.

❖ Nana Agyeman Labi, Owner/Manager

Nana Agyeman Labi is a U.S. citizen who has been living in the USA for 29 years but has consistently visited Ghana each year right up until the Coronavirus hit. He intends to visit Ghana again soon with the prospective investor(s) within the next 4-6 weeks. He completed his master's degree at Seattle University and has been working for the Seattle Public School System for almost 30 years. Nana is 62 years old and is planning to retire next year – hence his fervent desire to establish a viable project or series of projects with like-minded interested financial partners. Nana Labi is a Traditional Ruler in Ghana who has taken American students on educational excursions through cultural exchange programs in Ghana.

❖ Martin Ansah, Project Manager

Mr. Martin Ansah resides in Ghana overseeing the properties and has been working with Nana for many years as they are blood brothers. He completed Technical School in Ghana and has been working across West Africa delivering supplies from Togo to Côte d'Ivoire. He is a dependable individual who is frequently trusted with huge sums of money, equipment, and supplies. He has been serving in a supervisory and sales role for over a decade. Martin is 50 years old and a very loyal industrious business professional.

❖ **Saraphina Labi, Executive Secretary**

Saraphina is a 38-year-old Ghanaian woman who is married to Nana. She moved to the USA 6 years ago. She has her Green Card and has just applied for US citizenship. Seraphina and Nana have two beautiful girls ages 6 and 12 that keep them entertained and remarkably busy. Saraphina is a health care professional who works in a hospital setting and as a Certified Nursing Assistant (CNA). Together it is their greatest desire to visit Ghana as a family to oversee the projects and establish a vibrant partnership with

8.3 MANAGEMENT TEAM GAPS

KDC Allied LLC recognizes that in any growing company often management personnel must wear more than one hat. As a result, often a gap or gaps may exist until the company is developed enough to have a specific person for every task required. *KDC Allied LLC* currently has everything covered and feels greatly confident that each task is assigned to a very competent member of its management team. The company will always be sensitive to this issue and prevent any weakness by having and planning a contingency program that overlaps job responsibilities.

8.4 PERSONNEL PLAN

KDC Allied LLC defines its total workforce to protect the success of its business plan. All aspects of the business have been sufficiently analyzed to determine each position required to run a fully functioning operation that can complete all the strategies and programs to be undertaken.

9. FINANCIAL PLAN

KDC Allied LLC has developed its financial plan with the awareness that cash and the bottom line are key components of any successful company. Revenues for the company will come from charges generated from overseeing an agricultural farming operation that specializes in harvesting fresh vegetables, fish, and pig/hog farming. The opportunity to increase revenues is being fully taken advantage of as outlined in its overall marketing strategy. To assure that the bottom line adequately follows revenue increases every cure possible is being taken to control all areas of expenses and overhead. The basis of its financial plan is solid growth, an increase in revenues, and control of expenses.

9.1 IMPORTANT ASSUMPTIONS

KDC Allied LLC makes every effort not to assume any aspect of its operation other than having hard factual data to back up any forecast. The entire management team is constantly reminded to base all programs on highly researched statistical information with the slightest possible margin of variation. One of the reasons that the leadership of *KDC Allied LLC* chose the industry that it is in was to minimize as many variables in the business community as possible.

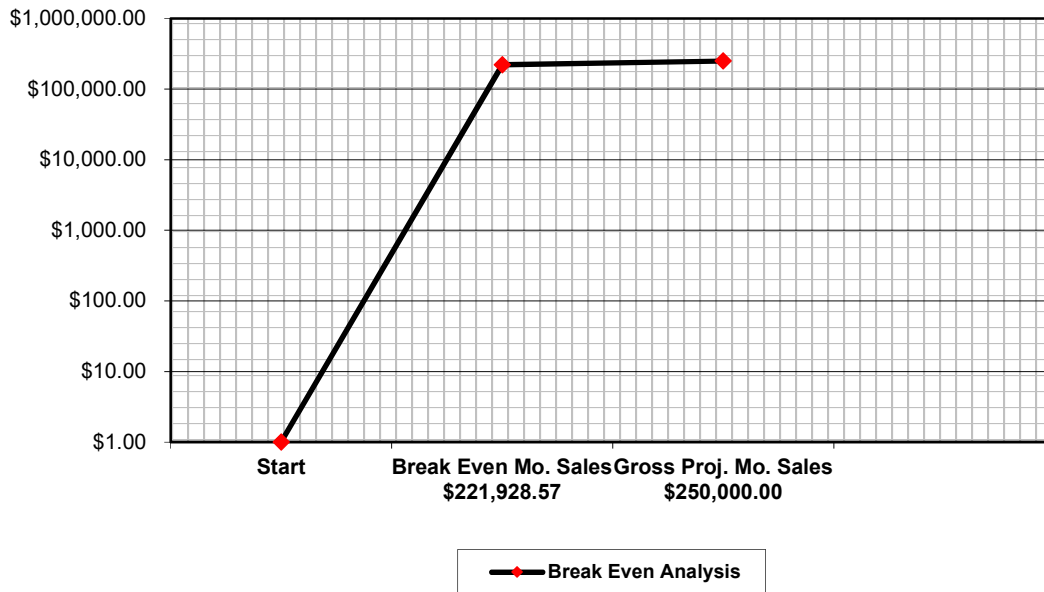
9.2 KEY FINANCIAL INDICATORS

KDC Allied LLC recognizes that the most important financial indicators are cash and bottom line. This company will be constantly monitoring the flow of revenue to the company as well as the expense requirements that deplete the company of its cash. *KDC Allied LLC* will always try to improve the ratio of revenue and expenses to generate a healthier bottom line in addition to a healthier cash base.

9.3 EXPLANATION OF BREAK-EVEN ANALYSIS

The breakeven analysis for this company calculates at what point the company becomes profitable, and at what point the company will be operating at a loss. The analysis takes into consideration forecasted revenues as well as regular running fixed costs and average per unit sales price also known as per unit revenue. The purpose of this analysis is to maintain insight into financial realities. This information is vital for all kinds of things, from deciding how to price products or services to figure out whether a marketing program is worth the investment. The breakeven point for this company occurs when gross sales in any given month = \$221,928.57. Formula: $(\text{Gross Profit } \$1,050,000.00 / \text{Gross Sales } \$3,000,000.00) = 35\%$. $\text{Total Expenses } \$932,100.00 / 35\%$ as a decimal $.35 = \$2,663,142.85 / 12 = \$221,928.57$ (Break-even amount monthly).

Monthly Sales Amount Needed to Break Even



9.4 EXPLAINED PROJECTED PROFIT AND LOSS

KDC Allied LLC sales are forecasted to be increasing regularly. Gross margin is also expected to increase regularly. Breaking down the profit and loss projections and monitoring them regularly is essential to the foundation of the company.

9.5 EXPLAINED PROJECTED CASH FLOW

As stated earlier, *KDC Allied LLC* will focus its attention on the bottom line and cash. Its projected cash flow is incredibly positive. With forecasted increasing revenues and controls on overhead and expenses, it will look to see an increasing bottom line as well as increasing cash.

9.6 EXPLAINED THE PROJECTED BALANCE SHEET

The projected balance sheet for *KDC Allied LLC* highlights total assets, total liabilities, as well as capital. With projected cash flow already established the company balance sheet exemplifies a company whose revenues are increasing as well as its bottom line in cash. The leadership of this company offers its financials as proof positive of the workings of this business plan.

9.7 BUSINESS RATIOS

Equipped with income figures, a balance sheet, and a cash flow statement the company can present a complete financial picture of *KDC Allied LLC*. To clarify and spotlight its financials it presents the following ratios and illustrates an accurate picture with all things having been considered. The first ratio is the current ratio = current assets \$10,500,000.00 divided by current liabilities \$0.00. The CURRENT RATIO is to be determined. The second ratio is the quick ratio = (cash \$10,500,000.00 + investments \$0.00 + receivables \$0.00) divided by current liabilities \$0.00. The QUICK RATIO is to be determined. The net profit margin = net profit \$117,900.00 divided by gross revenue on sales \$3,000,000.00. The NET PROFIT MARGIN RATIO is 3.93%. The return on investment = net profit \$117,900.00 divided by total assets \$10,500,000.00. **The RETURN-ON-INVESTMENT RATIO or ROI is 1.12%%.**

9.8 EXPLAINED SHORT & LONG-TERM PLANS

KDC Allied LLC believes that its short and long-term prospects for a successful company are excellent. The industry has chosen, and the solid foundation of the company lends itself to nothing but positive results in the long-term future. With a market-sensitive management team and excellent systems in place to monitor competitive shifts or changes, *KDC Allied LLC* is ideally positioned to continue its successful plan on through the next decade.

General Cost Estimations for Comparative List of Items That Might Be Needed, Materials Estimate

- 1 (4X4 Trucks) fairly used for Management \$15,000.00.
- 2 Giant Politanks, \$2,500 each; \$5,000.00
- 2 Reliable Boreholes each lasting between 50 - 89 years \$10,000.00.
- 15 Layer Catfish Ponds \$19,500.00
- 2 Dolmar Machines \$700.00
- 2 Drums of Petrol (\$483X2=) and 1 Drum of Diesel Oil (\$300) \$1,266.00
- 2 Industrial Thermometers @ \$80 each \$160.00
- 2 Submersible Pumps 3703X2 \$2,000.00
- 3 (6 Passenger-Tricycles) @ \$1500 each \$4,500.00
- 3 Iron and Steel Rods 550 Packets each @ 2720 \$3,160.00
- 3 Motorcycles for run-around to all 16 Zones
- Three for Security Personnel @ \$2000 each \$6,000.00
- 3 Tarpaulins @ 3.89 each used from USA \$1,167.00.
- 40 Foot Container filled with Factory Equipment,
- Building materials from the USA to Ghana \$10,000.00
- 5 Tons of Corrugated Iron Sheets \$3,250.00
- Advertising \$600.00
- Cadastral Survey of the lands of thirteen square Miles \$21,000.00
- Cement (Dangote) 1=\$8 per bag X 400 bags \$3,200.00
- Concrete Mixers from the USA \$1,890.00
- Labor price in Ghana @ \$2.50 per day x 12 laborers x 90 days \$2,700.00

- Electrical for entire Warehouse @ \$2 per square foot x 10,000 square feet \$6,501.00
- Excavator Rental @ \$60/hourX7 hours a day X7days \$2,940.00
- Fairly Used School Bus to carry children procured from the USA \$10,000.00.
- First Aid and Medical Supplies 124GHC X 4, USA, Dollar Stores, Goodwill \$1,200.00
- Furniture/Cabinetry from the USA through garage sale etc. shipped from the USA for \$3,000.00.
- General Contractor to begin and finish building (Negotiable) and reduction \$90,000.00.
- Gravels, 750 per trip x 6 trips \$800.00
- Health Insurance, Pension Plan, for 10 Personnel @ \$700.00 per annum \$8,000.00
- Industrial Refrigerators (To be shipped from Belgium or the USA) \$15,000.00
- Industrial Standby Generator from the USA \$12,499.00
- Invitation of Dignitaries from the Govt., COCOBOD, and area Chiefs \$2,000.00
- Land Clearance and Preparation for construction \$15,679.00
- Land Lease 50 years (10 Acres) \$12,000.00
- Metal Gate/ Doors from the USA \$300.00
- Netting for the Fishpond Farm @ \$3 x 400 square foot \$1,200.00
- Opening an International Business Account for \$100.00
- Permit, Approval, Licensing, Trademarks, Company Registration \$500.00
- Corn and Cassava Farms as income supplements year-round \$5,000.00
- Pumping and Water Supply Equipment \$500.00
- Road construction to site + Drainage Channels \$27,000.00
- Safety Gloves, Helmets, Glasses, etc. Miscellaneous \$800.00
- Solar Energy Panels \$30,000.00
- TATA Bed-Truck \$12,000.00
- Tax Identification Number (TIN) \$200.00
- Toilet and Bath for workers \$1,300.00
- Trusses for roofing \$1,900.00
- Wooden Beam @ \$5.90X40 \$236.00
- Cocoa Warehouse, storage of Beans (Chinese Prefabricated) three thousand square feet \$40,000.00.
- Cocoa processing equipment. from Belgium or USA (from Beans to Powder) \$250,000.00
- Pig Farming \$15,000.00
- Rubber Plantation startup expenses \$45,000.00
- Commercial Cassava and Maize Farming initial expenses \$100,000.00
- Capital for Registration and Purchasing of Cocoa Beans \$3,000,000.00
- Capital for Cocoa Processing and Export \$1,500,000.00
- Sabbatical Mr. Labi in Ghana to jumpstart and oversee project per year \$150,000.00.
- Eventual Relocation to Ghana for 5 years \$400,000.00

The argument for Para Rubber Plantation:

- Need a Technical Professional ingrained, experienced, and caring for success. \$45,000.00

- Requires Swampy areas and I have over forty huge swampy areas lying fallow \$5,000.00.
- Already developed nurseries for sale in Ghana per seedling= \$2.71 x 200 trees \$542.00
- Experts ready to be hired; will do everything from seeding, grafting, and planting \$54,000.00.
- Staking the rows and making terraces etc. \$5,000.00
- We need a multi-Use fully equipped Factory in the village for \$1,600,000.00.
- We need to Hire Labor 3 from the US but twenty-two from Ghana for \$500,000.00
- We need Licensing, Trademark Registration of \$1,000.00
- We need to Register the Company for \$300.00
- We need our brand of Chocolate for \$250.00.

Hog Farming Items

- Industrial Standby Generator
- Improvac Vaccination as an alternative to castration \$15,000.00
- Price of a fairly used Refrigerated Truck, 26,000GVW \$70,000.00.
- Pig / Hog Feeding Troughs \$61 each x 20 \$1,220.00.
- Swine Scrappers @ \$10 each x 20
- Type of Pig to be raised \$200.00.
- Drinkers at \$10 each x 200 \$2,000.00
- Heat Lamps for pigs/ piglets at \$84 x 20 \$1,680.00
- Hog Wire Roll Fences at 5' by 7' = \$9 x 1000 sq ft \$10,000.00
- Wooden Slabs for hogs/sows
- Nipple Drinkers
- Boilers for neutralizing and separating waste.
- Fencing and enclosures and Barns.
- Netted fences
- Silos
- Breeding, Gestation, Birthing (Farrowing), Weaning, Nursery
- Sperm collection and sales
- Fiberglass Ventilation Fans
- Stanchions and Nipples \$5,000.00
- 2 Fairly used Silos 304/316 stainless steel construction \$100,000.00
- Farrowing the feeder to weaning of piglets
- Nursery
- Farming and Slaughter
- Packaging and Distribution
- Drinkers
- Piglets purchase
- Pig bedding (wood shaving)
- Indoor Sprinkler System at \$1.25 per square foot x 5000 sq ft \$6,250.00
- Heating Vents at \$199 x 20 vents \$3,980.00

- Warehouse for pigs at 3 sq ft per pig x 1500 pigs
 - Gestation Crates at 10 sets for \$60x200 sows \$12,000.00
 - One thousand bags of Cement \$6,000.00
 - Scales for weighing
 - Kinds of Breed
 - Antibiotics and de-wormers and insect bites
 - Anti-Malaria; Netting against Mosquitoes
 - Corn and Cassava Milling Machine
 - Daily cleaning and hygiene
 - Vet on site for shots
 - Animal rotation for cleaning purposes
 - Join Eastern Region Pig Farmers Association and Ghana Pig Farmers Association
 - Slaughter, cutting, and packaging including Plastic Vacuum Machine Sealants and Transport
 - Boiler or Bio-digestion Machine to extract solid from liquid waste for sanitizing the Environment.
 - Solar Panels with Extra Batteries; standby Industrial Generator
 - Brower MK32E \$418.00
 - Double Hog Slat \$168.00
 - Big Wheel Finish Hog Feeder \$339.00
 - Bag of Swine Feed \$30.00
 - 10-set Sow Farrowing Crate \$5,000.00
-
- Open Wooden Pig Shelter in ten sets seven-by-ten for \$70.00
 - Piggery Equipment Plastic Lat Floor 32x 50 (60cm by 110cm) \$1,600.00
 - Weaver Leather Swine Starter Pack MN189910 \$114.00
 - Hog Watering, they do not sweat, watering pool and sprinkle system \$5,000.00.
 - Fencing \$5,000.00
 - Wooden Crates
 - Heat Lamps
 - Cleaning Supplies
 - Vaccination
 - Use of electric fences when free ranging the animals outside during good weather; train pig first.

Catfish Farming:

- Land: Forest clearance
- Interconnected Pipes
- Pond construction: Drainage structure: tank, tarpaulin, mud
- Disease and Mortality control
- PH multimeter
- Miscellaneous equipment and supplies
- Self-starting aeration pipes

- Vegetative Cover
- Floating Feeds
- Aquaflot Technology v. Tanks v. Ponds v. Aquaculture
- De-sliming
- Paddlewheel Aeration
- Reliable Borehole for water changes
- Fish purchase...Monosex type
- Fish smoking and Drying Machines
- Automatic v. Manual feeders or demand feeders
- Water supply, changes draining and refills.
- Aquatic Plants as a Filtration system
- Net Bins
- Readyng the Ponds to receive Fingerlings.
- Applying Fertilizer
- Aeration and Ph Measurement and Oxygen measurement
- Green housing
- Aquafeed: Fish pellets and sizes
- Conveyor belt to move and measure fish before packaging.
- Fish smoking Kilns; Industrial scale for weighing in readiness for market.
- Fish Crates

Rubber Plantation

- The Land Preparation: clearing the ground, preparing the soil, staking the rows.
- Making terraces on the contour line, putting the young plants on the plantation
- Swamp drainage with drainage pipes
- Weeding and spraying and pruning per acre
- Slash and burning, carting away, and planting.
- Fire Belt creation
- Collection of shrubs: stumping, plowing, and seedling.
- Lining and Pegging
- Trimming and disbudding the plant
- Replacing missing trees
- Pruning the trees, looking after the ground between the rows
- Protecting against diseases and insects
- Controlling diseases of the roots
- Germinators are available and ready for sale in Ghana
- Grafting, seedling, and nursing
- Hoeing is four times a year
- 1 Acre contains 375-400 trees
- 50 acres will have = 19,375 trees

- Fertilize the first 2 months after planting; with a combination of Ammonium Phosphate and Potassium
 - Tapping for Latex
 - Cutting in the barks
 - Care of the cambium layer
 - Purchase and use gouges to remove bark
 - Creating channels and collecting latex in latex cups
 - Opening and reopening of the cut to bleed more latex
 - One latex collector collects 440 cups of latex per day
 - Purchase products to treat browning and bad cuts
 - Tap exceedingly early; the proper time for collecting more latex
 - Trees last for 28 years with tapping each 7 years
 - The price is higher than the best cash crop of Ghana, Cocoa.
 - 4 years to tapping
 - Technical Professional ingrained, experienced, and caring for success \$45,000.00
 - Requires Swampy areas and have over forty huge swampy areas lying fallow \$5,000.00
 - 1 Acre takes in a whopping 150-200 Trees.
 - A lot for 40 Acres with 15,000 trees
 - Nurseries available for sale in Ghana per seedling = \$2.71 x 200 trees \$542.00
 - Experts ready to be hired will do seeding, grafting, and planting for \$54,000.00
 - Hoeing only four times a year
 - Ammonium Sulphate and Potassium Chloride Fertilizer available
 - Cheap \$2 per kilogram is higher than Cocoa
-
- 28 years of Latex Harvesting before new growth
 - Cheaper labor for Soil Preparation, weed, and collection of brush
 - Ground clearing, staking the rows and making terraces, etc. \$5,000.00
 - Need a Multi-Use fully equipped Factory in the village for \$1,600,000.00

Cocoa Purchase and Sale:

- Procuring a Cocoa purchasing and sales License as per Section 34 of PNDC Law 81
- Hire a Business Formation Service for Legal Entity formation
- Hire individuals with technical knowledge and experience
- Join other purchases and cooperatives to establish the expanded purchase
- Pay application and fees to COCOBOD to secure Licensing through Cocoa Sector Marketing Committee COSMIC. I have already contacted and intend to hire Mr. Francis Enyan, an Executive of COCOBOD who a good friend and associate is
- Hire Quality Controllers for Fumigation, Disinfection, and Cocoa Bean safety
- Establish an MoU with COCOBOD and obtain Permits and Licenses
- Register for Taxes
- Open a Business Bank Account and Credit
- Get a Business Credit Card
- Set up a Business Account and hire a competent Accountant

- Get Business Insurance (General License Insurance)
- Define your Brand of Chocolate
- Advertising and Promotion
- Establish a website
- We need to Hire Labor 3 from the US but twenty-two from Ghana for \$500,000.00
- We need Licensing, Trademark Registration of \$1,000.00
- We need to Register the Company for \$300.00
- We need our brand of Chocolate for \$250.00

Maize and Cassava Farming:

- Every part of these two products has chemical and economic values, nothing wasted
- Site selection: well-drained area, well-aerated and heavy in nutrients
- Soil Testing
- Land Preparation: Excavator planning and leveling the land
- Irrigation with water supply from the Boreholes
- Choice of Maize Seed and choice of healthy Parent Cassava stems
- Lineal Planting in equidistance rows created by caterpillar,
- Multi-function Tractor bush clearer, liner, planter, and seeder, irrigator
- Growth stages and weed control
- Fertilizer and Disease Control

- Plant population Density
- Combined Harvester Rental

Adjustments for Additions and Subtractions to Cut or Increase Cost:

- Hoeing only 4 times a year.
- Ammonium Sulphate and Potassium Chloride Fertilizer
- Available cheap \$2 per kilogram is higher than Cocoa
- 28 years of Latex Harvesting before new growth
- Cheaper labor for Soil Preparation, weed and collection of brush, ground clearing
- Price is higher than the best cash crop of Ghana, Cocoa.
- 4 years to tapping
- 1 Acre takes in a whopping 150-200 Trees, a lot for 40 Acres 15,000 trees
- Giant Boiler for separating liquids wastes \$500,000.00

Items Procured Freely or At Limited Cost from My Land:

- Wood and Wood Products
- Water
- Sand
- Gravels
- Low-Costs hiring of Carpenters, Bricklayers, Masons, Plasterer, etc.

- Low cost of weeders, fellers, croppers, and other farmhands
- Where equipment and materials cannot be bought outright
- Ghana is developed enough to have materials for rent.
- Additionally, knowing that we are bringing Agriculture, furnishing jobs, sanitizing the environment, solving some of the hunger problems with a future to providing scholarships for well-deserved students to advance their studies.

Self-Test:

- Is there a Market for the Project? Yes
 - Does the Project solve a problem? Yes
 - Is the Project Unique? Yes, it is a one-in-six large-scale project
 - Does the amount requested justify the size of the Project? Yes, the targeted request would be used to make do
 - Will Investors be interested? Absolutely and positively, with the right exposure
 - Is the Project hard to supplicate? Yes, few have land, the size we are talking about, and few have a combination of six mini projects. Few are retiring US Citizens with ties to Ghana, knowledge about Ghana, and traditional title in Ghana who has taken American students multiple times to Ghana on educational and cultural exchanges and who know my area and have met dignitaries from Ghana, etc.
 - Can the Idea Last? Yes, in perpetuity.
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- What is our driving force? Having been born and educated in Ghana, I have first-rate knowledge of hardships that particularly befall women and children. I know how the Government alone cannot carry a load of furnishing succor to all Ghanaians, ECOWAS countries, and even Overseas. This is where every little help counts the most. Thank you.

10. WEB PLAN SUMMARY

KDC Allied LLC observes the increasing importance of the Internet in all that the worldwide web encompasses. This company not only is a participant in the world wide web but also with its management team will continually strive to have a competitive edge through a significant presence and plans for exposure on the world wide web. Because of the ever-increasing sophistication of the African Consumer and the ever-increasing participation on the Internet by the African Consumer, *KDC Allied LLC* will apply all of its resources to be the industry leader in the utilization of the Internet and its commerce.

10.1 WEB MARKETING STRATEGY

KDC Allied LLC recognizes that there are many parts to the company's success and its involvement in the Internet. The first part is a fully functioning presentable website that resonates with the consumer and the personnel of the company. To that end, the management team has assigned the evolving

development and maintenance of the website for *KDC Allied LLC*. The second part is a concerted program of search engine optimization to assure that penetration of the marketplace is vast and consistent. Association of company identity and website presence shall be an integral part of all company promotional activities and materials. The third part is to utilize the company website in all aspects of sales processing and customer service. The fourth part is to utilize all capabilities on the world wide web for company banking, training, and procedures. In the future, as video conferencing and other technologies become commonplace and developed for the world wide web, the company shall be among the first to participate.

10.2 DEVELOPMENT REQUIREMENTS

KDC Allied LLC sees that the expertise of someone involved with the world wide web is extremely specific. The management team is committed to providing ongoing training for those members of the company directly associated with the development of its website, the implementation of search engine optimization, and the adaptability for customer service and other procedures utilizing the world wide web. In addition to ongoing training, the company will commit an appropriate amount of company resources sensitive to revenues generated by the website presence. In addition, as it relates to productivity personnel will have access to computer capabilities that tie in the web presence with all of its internal company workings. The development of these programs will be the direct responsibility of an assigned person from the management team.

Balance Sheet			
<i>KDC Allied LLC</i>			
Category	2021	2022	2023
Assets			
Current Assets:			
Cash	\$10,500,000.00	\$10,600,000.00	\$10,950,000.00
Accounts Receivable	\$0.00	\$0.00	\$0.00
Inventories	\$0.00	\$0.00	\$0.00
Prepaid Items	\$0.00	\$0.00	\$0.00
Investment Portfolio	\$0.00	\$0.00	\$0.00
Total Current Assets:	\$10,500,000.00	\$10,600,000.00	\$10,950,000.00

Fixed Assets:			
Land	\$0.00	\$0.00	\$0.00
Buildings	\$0.00	\$0.00	\$0.00
Computer, Office, and Misc. Equip.	\$0.00	\$0.00	\$0.00
Machinery	\$0.00	\$0.00	\$0.00
Total Fixed Assets:	\$0.00	\$0.00	\$0.00
Intangibles			
Goodwill	\$0.00	\$0.00	\$0.00
Copyrights	\$0.00	\$0.00	\$0.00
Patents	\$0.00	\$0.00	\$0.00
Total Intangibles	\$0.00	\$0.00	\$0.00
Curr., Fixed & Intangible Assets	\$10,500,000.00	\$10,600,000.00	\$10,950,000.00
Liabilities			
Current Liabilities:			
Accounts Payable	\$0.00	\$0.00	\$0.00
Accrued Expenses Payable	\$0.00	\$0.00	\$0.00
Total Current Liabilities	\$0.00	\$0.00	\$0.00
Long Term Liabilities:			
Notes Payable	\$0.00	\$0.00	\$0.00
Balloon Payments Due	\$0.00	\$0.00	\$0.00
Total Long-Term Liabilities	\$0.00	\$0.00	\$0.00
Curr. & Long-Term Liabilities	\$0.00	\$0.00	\$0.00
Net Worth = Assets- Liabilities	\$10,500,000.00	\$10,600,000.00	\$10,950,000.00

Profit & Loss Statement			
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KDC Allied LLC			
Category	2021	2022	2023
Revenue			
Gross Sales	\$3,000,000.00	\$4,500,000.00	\$6,000,000.00
Charge Backs, Returns & Neg. Adj.	\$0.00	\$0.00	\$0.00
Net Sales	\$3,000,000.00	\$4,500,000.00	\$6,000,000.00
All Farming Costs with Labor 65%	\$1,950,000.00	\$2,925,000.00	\$3,900,000.00
Gross Profit	\$1,050,000.00	\$1,575,000.00	\$2,100,000.00
Operating Expenses			
Sales Expenses:			
Advertising and Marketing	\$60,000.00	\$90,000.00	\$120,000.00
Promotions and Various Events	\$15,000.00	\$22,500.00	\$30,000.00
Total Sales Expenses	\$75,000.00	\$112,500.00	\$150,000.00
Admin. & General Expenses:			
Salaries and Wages	\$300,000.00	\$450,000.00	\$600,000.00
Bonuses	\$3,000.00	\$3,000.00	\$3,000.00
Employee Benefits	\$18,000.00	\$18,000.00	\$18,000.00
Payroll Taxes 10%	\$30,000.00	\$45,000.00	\$60,000.00
Insurance	\$6,000.00	\$6,000.00	\$6,000.00
Property and Loan Expenses	\$450,000.00	\$480,000.00	\$510,000.00
Miscellaneous Supplies	\$15,000.00	\$15,000.00	\$15,000.00
Telephone, Website, Internet	\$3,600.00	\$3,600.00	\$3,600.00
Utilities Non-Farming	\$4,200.00	\$4,200.00	\$4,200.00
Licenses, Membership Costs, and Dues	\$1,800.00	\$1,800.00	\$1,800.00
Legal & Accounting	\$15,000.00	\$15,000.00	\$15,000.00
Miscellaneous	\$3,000.00	\$3,000.00	\$3,000.00
Automobile and Travel Expenses	\$6,000.00	\$6,000.00	\$6,000.00
Entertainment	\$1,500.00	\$1,500.00	\$1,500.00

Total Admin. & General Expenses	\$857,100.00	\$1,052,100.00	\$1,247,100.00
Total Operating Expenses	\$932,100.00	\$1,164,600.00	\$1,397,100.00
Profits Or (Losses)			
Operating Profit or (Loss)	\$117,900.00	\$410,400.00	\$702,900.00
Adj. For Other Income (Int. Income, etc.)	\$0.00	\$0.00	\$0.00
Net Income or (Loss) Before Taxes	\$117,900.00	\$410,400.00	\$702,900.00
Income Taxes	\$0.00	\$0.00	\$0.00
Net Income or (Loss) After Taxes	\$117,900.00	\$410,400.00	\$702,900.00